



Providing transformative  
growth for private equity  
funds, independent  
sponsors and strategic  
acquirers

**MERGERS AND ACQUISITIONS**

**OUR TEAM OF TRANSACTION AND INSURANCE  
COVERAGE EXPERTS IS PREPARED TO HELP  
WITH YOUR MERGERS AND ACQUISITIONS.**

## No two deals are alike.

Even those with the same deal structure are not the same. Each deal varies in complexity and has its nuances. From deal-to-deal, meeting-to-meeting, transactions move quickly - you must never lose the intellectual capital gained through the acquisition process.

### The Horton Group: A team you can trust.

While the pace of mergers and acquisitions can be unforgiving, our team stays engaged in all transactions, no matter the size or complexity.

*We engage in all transactions, no matter the size or complexity.* We work with private equity funds, independent sponsors, and strategic acquirers that are searching for transformative growth.

*We simplify acquisitions while providing clients with the necessary data for informed decisions.* Our team of attorneys and coverage experts take a practical, ROI approach throughout the life cycle of a transaction, from diligence through final coverage placement.



*You'll never lose the intellectual capital gained through the acquisition process.* Our teams not only provide transactional expertise but remain engaged with the operators for target company placement and service moving forward.



**The Horton team is very thorough in the diligence process identifying issues and potential areas for improvement. One of the benefits we have found working with Horton; the diligence team is the same team servicing the target company after close... Seamless transition!**

**- RYAN DAVIS, MAIN STREET CAPITAL HOLDINGS**



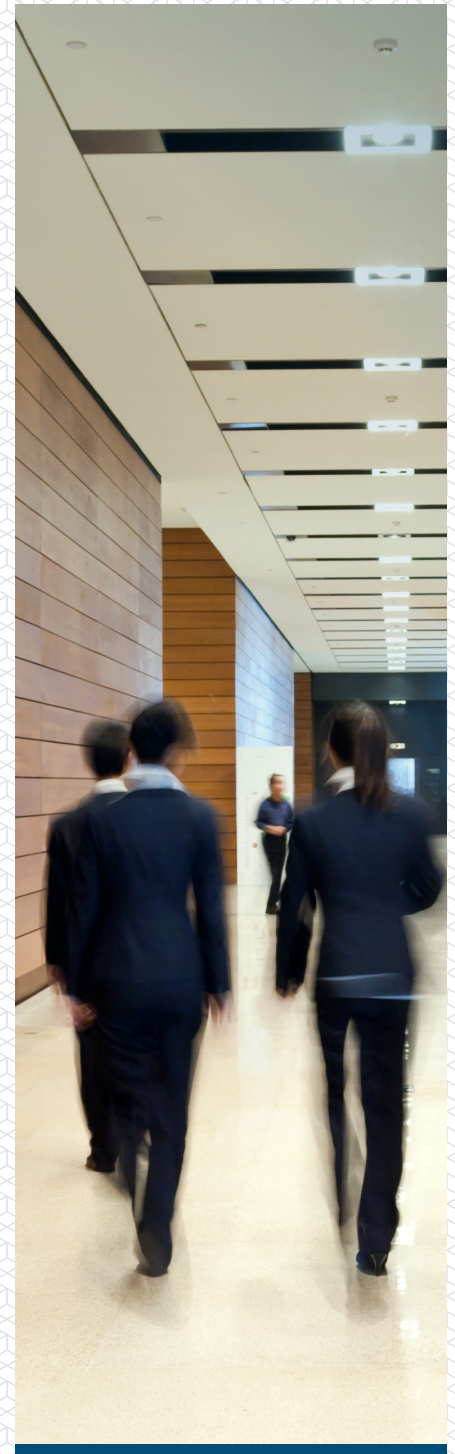
## Mergers & Acquisitions

### Horton Employee Benefits

- Inventory and Benchmarking of Plans, Costs, and Premium Contributions
- Review Policy Contract, Assignability, Eligibility Rules.
- Benefit Plan Compliance Review and Identification of Liabilities
- Outline Possible Benefit Transition Options and Identify Employee Impact
- Review treatment of M+A Qualified Beneficiaries
- Employee Communication, Benefits Education, and Enrollment Support

### Horton Risk Advisory M&A

- Coverage Gap Analysis
- Premium Comparison of Pre and Post-Transactional Costs
- Experience Modification Rate Impact Analysis
- Tail Coverage Consultation for all Claims Made Policies
- Collateral Analysis for Large Deductible and Captive Programs
- Surety Program Consultation
- Rep & Warranty Consultation and Insurance Procurement
- Benchmarking of Risks and Limits as Operations Grow
- Claims Analysis and Advocacy
- OSHA Analysis and Safety Consulting
- Strategy for Merging Acquired Risks into Acquiring Company



## About the Horton Group

Horton is an insurance employee benefits and risk advisory firm that leads clients with complex needs and limited resources to a higher level of performance. We do this by focusing on the Traditional + Innovative + Uninsurable and the Present + Future

### Business Insurance

Property & Casualty + Professional Liability + Automobile Liability + Workers Compensation Safety & Loss Control + Risk Transfer + Claims + International + Surety + Alternative Risk

### Risk Advisory

Future Forum + Economic Risk Outlook + Industry Insights

### Employee Benefits

Group Medical + Core Voluntary Benefits + Executive Benefits + PSA/HSA + Wellness ACA/DOL Compliance + Claim Analysis + International Benefits + Private Exchange Technology

### Personal Insurance

Homeowners + Auto + Umbrella + Valuables + Watercraft + Special Coverage + Disability + Individual Life + Individual Health + Individual Travel + Medicare Supplement + Long Term Care

# HORTON

10.19.2020

800.383.8283 | [thehortongroup.com/mergers-acquisitions](https://thehortongroup.com/mergers-acquisitions)